

JOB VACANCY YAKINIKU®

INTERNATIONAL ACCOUNT MANAGER

Does your heart race for sales, customer interaction, and food, and is working smart one of your strengths? Then you're the perfect fit for our team!

We are looking for a new colleague who can help us further expand our exciting BBQ brand from our base in Terneuzen (38 hours per week, less is negotiable).

You'll be working with the best products available in the world (in our opinion). At YAKINIKU, you get to work with food and fire. YAKINIKU is a rapidly growing company that sells ceramic BBQs and related products. Every year, we launch new products and strive to keep innovating. At YAKINIKU, everything is inspired by Japanese culture, which sparks new ideas and products. Due to the growing national demand for our products, we are looking to strengthen our internal sales team.

In addition to YAKINIKU, we also own several other brands: BBQ Flavour, Eldurapi, and a private label division.

You trigger us, we trigger you, and together we aim to be the best.

WHAT WILL YOU DO?

- Handle international orders, from sales to delivery
- Advise and support customers worldwide
- Translate and adapt marketing materials for local markets
- Conduct acquisition activities to explore new markets and customers
- Maintain customer relationships

WHO ARE WE LOOKING FOR?

- A professional; sales experience is a plus
- Excellent command of Dutch and English; knowledge of Spanish, German, Italian, or French is a strong advantage
- Strong communication skills and a proactive attitude

WHAT DO WE OFFER?

- A challenging and international role within an ambitious, dynamic, and enthusiastic team
- The opportunity to contribute to the growth of a dynamic brand
- An inspiring work environment in our mancave in Terneuzen
- A competitive salary with attractive benefits

Do you see yourself as part of our team? Apply quickly, and who knows, you might join us for our next company event!

We look forward to receiving your CV at hr@yakinikugrill.com!